

In3 Capital Partners



Venture and Project Finance Solutions for Renewables Projects in US, EU, LatAm and Developing/Emerging Markets.



Funding available to middle-market projects in 26 sectors including renewable energy, efficiency, storage, water, and waste-to-value.

Our Purpose & Advantage

We provide **easier access to affordable capital** for mid-market clean energy/renewables projects

Why does that matter?

- Currently, venture and project finance takes a LOT of work with unpredictable outcomes
- Improved Access would enable far more predictable project funding for diverse (and more numerous) “distributed” projects



The Problem

In practice, Venture and Project Financing is complex, and very information-, communications- and labor-intensive

In general, developers find it challenging to raise money for projects below \$200 million.

**~95% of middle-market projects (budgets of \$10m-\$200m or more)
... solar, hydro, wind, biomass, waste-to-value and storage ...
NEVER get financed**



The Solution

Online platform intelligently matches projects with billions of dollars of investable capital

- **Blending automation with personal attention to screen, optimize, curate & match projects with the best capital sources**
- **Our “expert system,” industry-focused experts and private investor network make project finance faster/easier**
- **Result: Stunning efficiency gains via a streamlined process that greatly increases odds of success, accelerates closings ...**



How is this NOT Crowdfunding?

Crowdfunding

Social Networks

Part of the US JOBS Act, with portals registered under those regulations

Open to as many individual investors as the network brings (sometimes non-accredited)

Usually no value-added services ... earlier stage, and smaller venture capital

Our Solution

Private, Value-added Network is not an exchange, portal or bulletin board

Standardized and regimented project evaluation & packaging geared to investor efficiency

Larger, profiled & “curated” investors specialized in project finance – equity, debt, tax equities

Human + tech symbiosis (with automation of the rote parts, but not everything)



The Market Opportunity

**Clean Energy project finance
should reach ~\$500 billion/year in five years**

**Total of \$1.2 trillion of middle-market transactions
over next five years ...**



What will it take to get there?



CAPITAL PARTNERS

Blending Human & Tech/Automation

High Tech with High Touch

Standardization to the maximum extent possible:

- ✓ Automated project onboarding (mostly)
- ✓ Projects qualified using consistent, objective metrics
- ✓ Investors see projects in a standardized, easy-to-use format

**But we still allow for human factors, exceptions,
and human-like (friendly) customer service**



Anticipated Results

Enabling efficient access greatly accelerates the clean energy revolution, delivering 3BL benefits:

Level the playing field ...

Energy security, Quality of life

Address climate change
(not just adapt, but head
toward its *reversal*)



**Creates jobs and
affluence, more
livable wages**

**Affordable energy
and other resources**

1-2-3: Project capital Overview, IN 3 STEPS

1. **Qualification – Screening & Scoring:** free reports pinpoint issues or match up with available capital
2. **Optimization – Vetting & Packaging:** Run project through rigorous evaluation, surface & address any issues
3. **Completion – Matching & Financing:** matches project to profiled capital, discuss any remaining risks or concerns, get to terms and closings more rapidly and reliably.



Step 1 ...

Make it RAIN!™

READINESS AND INVESTMENT NAVIGATOR

In3Capital.net

Start at in3capital.net/tool/project/assess



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RAIN Assessment – fast and easy

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Tell us about yourself

- ☒ I'm seeking funding for one or more projects.
- ☐ I'm seeking funding to complete an export sales transaction, finance my foreign buyers or expand my export capacity.

What country and industry sector are you doing business in?

Brazil ▾

Energy, Renewable/Clean/Green ▾

Tell us about your project and give us a brief description of your goals and objectives. (1000 characters)

Ground-mount PV solar and energy efficiency retrofit of existing lighting, delivering 200MW of new power over a 25-year warranty period. Project is structured on a Build Own Operate (BOO) basis with 75% debt coverage. Seeking equity partner for 20% of the total capital costs with dividends offered in Year 2 and beyond.



1. Industry Experience and Local Knowledge

☐ Less than 3 years

☐ 3-5 years

☐ 5+ years



2. Project Type

☐ Startup or Greenfield - no financial statements available for the project company because it is not yet operational.

☐ Financial Statements available, but showing less than 3 years' operating history.

☐ Financial Statements available for 3+ years.



3. Project Status


☐ Seed - no written business plan, but some of the elements are in written form

☐ Early - yes, a business plan exists, but it needs work or substantial revision

☐ polished, accurate business plan and financial model showing cash flows



RAIN Report & Recommendations

**Total Profile Score**
(78.3%)

Profile Strength

Overview

**Investment Situation**
(77.5%)

**Financial Fundamentals**
(75%)

**Risk Management & Credit Enhancements**
(82.5%)

Investment Situation

- Management Team's Industry Experience and Local Knowledge(2)
- Project Type and Operating History(1)
- Project Status(3)

Financial Fundamentals

- Project loan and/or equity request.(2)
- Is there a financial model that shows adequate cash flows? (1)
- Equity commitments(2)

Risk Management & Credit Enhancements

- Technology or business model commercially proven? guidelines.(3)
- Tangible assets that can be offered to secure the loan(2)
- Loan guarantee available?(2)

Our expanded readiness assessment and expert system
makes **capital formation much easier!**

How we can work together

Sponsors/Developers: What's in your pipeline?

What current state of investability?*

**Contact us to discuss your situation
or obtain your free financeability report.**



1. Rely on In3 Capital Partners to obtain the right capital at the right terms, more quickly and affordably
2. More cost-effective: In3 works on a split fee basis (decrease total capital cost with pre-paid due diligence or consulting fees-for-services)
3. Start with a free situation review or use RAIN* online

* Visit in3capital.net/tool/project/assess to get started